



## PARTNER USE CASE

For Internal Use Only

**Revenue**  
Undisclosed

**Deployment Location**  
Allegheny, PA, USA

**Go Live Date**  
TBD

**Industry**  
Public Sector (Education)

**Products**

**Oracle E-Business Suite**

**Oracle Cloud ERP:** Receivable, General Ledger, Fixed assets, and Project management

**Oracle HCM Cloud:** Core HR, Absence Management, Performance reviews, and Talent Acquisition

**Oracle Cloud EPM:** Planning & Budgeting (PBCS) and Narrative Reporting tools

## Summary

**Allegheny Intermediate Unit (AIU3)**, integral to Pennsylvania's education system, serves 42 districts with specialized services. Facing inefficiencies from outdated systems and manual processes, AIU partnered with **FourthSquare** for a transformative Oracle Cloud-based SaaS platform. This initiative enhanced mission delivery, overcame productivity challenges, and charted a new growth trajectory.

## Challenge

AIU recognized the need for operational transformation due to challenges such as an outdated ERP system (SunGard eFinance Plus 5.1), siloed systems causing data fragmentation, manual processes leading to errors, and limited data insights. To address these, AIU partnered with FourthSquare to implement **Oracle SaaS solutions**, aiming to modernize operations, enhance efficiency, foster collaboration, and facilitate informed decision-making.

## Objective

Transforming beyond internal processes, AIU aimed to advance the education system by leveraging Oracle SaaS solutions. Their goal was to optimize administration, promote educational excellence, and potentially serve as a shared services center for neighboring districts.

## Solution

By partnering with **FourthSquare**, **AIU** achieved operational transformation with Oracle Cloud, enhancing efficiency and streamlining processes. The Oracle Cloud ERP yielded a significant 20% reduction in processing time for accounts payable and receivable, along with improved budgeting. It also caused 30% reduction in procurement cycle time. Real-time data accessibility was achieved across departments, and Oracle Cloud EPM (PBCS) provided robust planning capabilities. Cost optimization through Oracle Cloud HCM resulted in a 15% decrease in HR administrative costs, while enhanced collaboration and improved reporting were facilitated by the integrated platform. AIU also achieved scalability for future expansion and service extension to neighboring districts.



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## Business Impact & Benefits

**Operational Efficiency:** Streamlined workflows resulted in a 20% reduction in processing time for accounts and a 30% cut in procurement cycles.

**Data Accessibility:** Real-time data availability empowered strategic decision-making.

**Cost Optimization:** Efficient processes led to a 15% drop in HR administrative costs.

**Enhanced Collaboration:** The integrated platform facilitated seamless communication and collaboration.

**Improved Reporting:** Compelling reports enabled data-driven decisions.

**Focus on Core Mission:** Streamlined administration allows AIU3 to allocate more resources to educational excellence.

**Empower Neighboring Districts:** The scalable Cloud solution positions AIU3 to potentially serve as a shared services center for other districts.

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